

The New Hampshire Lottery
Sports Book Revenue
Unaudited
FY 2021



Mobile Sports Betting

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|----------------------|------------------------|
| FY 2021 | | | |
| Jul-20 | \$ 11,623,208 | \$ 1,268,688 | \$ 602,156 |
| Aug-20 | 26,382,353 | 1,299,975 | 574,139 |
| Sep-20 | 36,567,245 | 2,320,266 | 1,005,835 |
| Oct-20 | 40,220,374 | 3,753,726 | 1,776,522 |
| Nov-20 | 38,882,400 | 3,804,994 | 1,841,111 |
| Dec-20 | 43,686,699 | 3,707,069 | 1,722,114 |
| Jan-21 | 49,439,331 | 3,189,485 | 1,433,111 |
| Feb-21 | 42,974,847 | 1,722,897 | 746,876 |
| Mar-21 | 44,440,621 | 3,341,246 | 1,514,191 |
| Apr-21 | 37,415,700 | 2,272,601 | 1,017,465 |
| May-21 | 33,274,616 | 2,240,970 | 1,040,205 |
| Jun-21 | 31,090,707 | 2,553,478 | 1,204,785 |
| Total | \$435,998,101 | \$ 31,475,396 | \$ 14,478,511 |

Retail Sports Betting

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|---------------------|------------------------|
| FY 2021 | | | |
| Jul-20 | \$ - | \$ - | \$ - |
| Aug-20 | 1,113,697 | 67,541 | 33,770 |
| Sep-20 | 4,806,375 | (29,902) | (14,951) |
| Oct-20 | 6,835,112 | 450,149 | 225,075 |
| Nov-20 | 7,641,047 | 965,465 | 482,732 |
| Dec-20 | 7,963,198 | 830,584 | 415,292 |
| Jan-21 | 10,356,102 | 1,007,544 | 453,395 |
| Feb-21 | 8,020,502 | 65,033 | 22,511 |
| Mar-21 | 11,359,475 | 913,486 | 411,069 |
| Apr-21 | 9,285,013 | 1,029,739 | 463,382 |
| May-21 | 9,092,764 | 874,260 | 393,417 |
| Jun-21 | 8,177,472 | 1,316,295 | 592,333 |
| Total | \$ 84,650,758 | \$ 7,490,193 | \$ 3,478,024 |

Combined

| | <u>Handle</u> | <u>GGR</u> | <u>State Rev Share</u> |
|----------------|----------------------|----------------------|------------------------|
| FY 2021 | | | |
| Jul-20 | \$ 11,623,208 | \$ 1,268,688 | \$ 602,156 |
| Aug-20 | 27,496,050 | 1,367,516 | 607,910 |
| Sep-20 | 41,373,620 | 2,290,364 | 990,885 |
| Oct-20 | 47,055,486 | 4,203,875 | 2,001,597 |
| Nov-20 | 46,523,447 | 4,770,459 | 2,323,843 |
| Dec-20 | 51,649,897 | 4,537,653 | 2,137,406 |
| Jan-21 | 59,795,433 | 4,197,029 | 1,886,506 |
| Feb-21 | 50,995,349 | 1,787,930 | 769,387 |
| Mar-21 | 55,800,096 | 4,254,732 | 1,925,260 |
| Apr-21 | 46,700,713 | 3,302,340 | 1,480,847 |
| May-21 | 42,367,381 | 3,115,230 | 1,433,622 |
| Jun-21 | 39,268,179 | 3,869,773 | 1,797,118 |
| Total | \$520,648,859 | \$ 38,965,589 | \$ 17,956,535 |